# **Natural Language Processing Specialization**



Natural Language Processing with Classification and Vector Spaces

Natural Language Processing with Probabilistic Models

Natural Language Processing with Sequence Models

Natural Language Processing with Attention Models



03-Dec-2023

### Yasser Ahmed Mahmoud Soliman

has successfully completed the online, non-credit Specialization

### Natural Language Processing

Congratulations! You have completed all four courses of Natural Language Processing - a DeepLearning.Al Specialization. As part of this Specialization, you have learned both the classical machine learning skills and the state-of-the-art deep learning techniques needed to build NLP systems. You are now equipped to design applications that perform question-answering and sentiment analysis, create tools to translate languages, summarize text, and build chatbots! These, and other NLP applications, will be at the forefront of the coming transformation to an Al-powered future.

Yours Bernarda Mouri Liken Kaisa.

Younes Bensouda Mourri Instructor of Al at Stanford University

Łukasz Kaiser Staff Research Scientist at Google and Chargé de Recherche at CNRS

The online specialization named in this certificate may draw on material from courses taught on-campus, but the included courses are not equivalent to on-campus courses. Participation in this online specialization does not constitute enrollment at this university. This certificate does not confer a University grade, course credit or degree, and it does not verify the identity of the learner.

Verify this certificate at: https://coursera.org/verify/specializat ion/4ZP84ZZ63/XQ

# CRIF/ Dun&Bradstreet Project Leader Analytics



#### To Whom It May Concern

This is to confirm that Mr. Yasser Ahmed Mahmoud Soliman has been employed with CRIF Egypt Information Technology, from 15 January 2022 till 31 May 2023.

His last designation was Project Leader - Analytics.

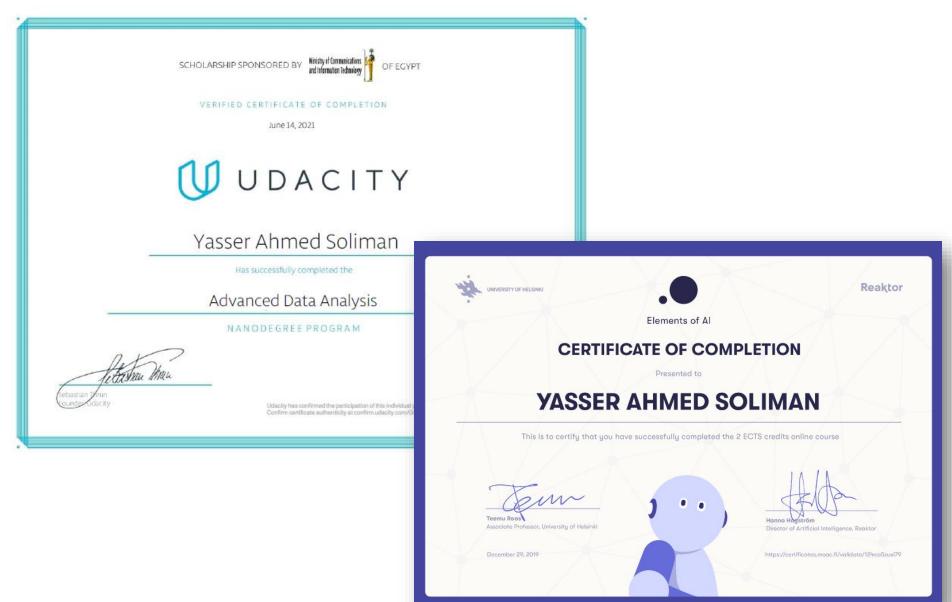
We wish him all the best in all his future endeavors.

With best wishes, For CRIF Egypt Information Technology

Manjeet Singh Chhabra Chairman of the Board of Directors



# **Advanced Data Analysis & Element of Al**



### **IBM Data Science Professional**



9 Courses

What is Data Science?

Open Source tools for Data Science

Data Science Methodology

Python for Data Science and Al

Databases and SQL for Data Science

Data Analysis with Python

Data Vieualization with Python

Machine Learning with Python

Applied Data Science Capatone



04/09/2020

### Yasser Ahmed Mahmoud Soliman

has successfully completed the online, non-credit Professional Certificate

### IBM Data Science

In this Professional Certificate learners developed and honed hands-on skills in Data Science and Machine Learning. Learners started with an orientation of Data Science and its Methodology, became familiar and used a variety of data science tools, learned Python and SQL, performed Data Visualization and Analysis, and created Machine Learning models. In the process they completed several labs and assignments on the cloud including a Capstone Project at the end to apply and demonstrate their knowledge and skills

The online specialization named in this certificate may draw on material from courses taught on-campus, but the included courses are not equivalent to on-campus courses. Participation in this online specialization does not constitute enrollment at this university. This certificate does not confer a University grade, course credit or degree, and it does not verify the identity of the learner.

Joseph Santarcangelo Senior Data Scientist IBM

Alex Aklson, Ph.D Data Scientist Polong Lin Data Scientist, IBM

Rav Ahuja Al & Data Science Program Director IBM Skills Network

Saeed Aghabozorgi Sr. Data Scientist IBM

) reel A.

Verify this certificate at: coursera.org/verify/professional-cert/Z9JULU6HB32V

## **Data Analysis and Presentation Skills**

the PricewaterhouseCoopers (PwC) Approach



# **Huawei Technologies – NA Region Director**



#### Certificate of Employment

To whom it may concern

We the undersigned Huawei Technologies North Africa region, hereby certify that Mr. Yasser Ahmed Mahmoud Soliman has been employed since 13<sup>th</sup> of November 2011 in the position of Solution Sales Senior Consultant/Director for Telecom Professional Services in North Africa Region, with the continuity of employment in the same position until his resignation on 31<sup>st</sup> of May 2015.

#### Some of Mr. Yasser major responsibilities:

- Plan and evaluate with the account teams in the region the activities of service sales in commercial proposals (RFI/RFP/RFQ) for Managed Services and Customer Experience.
- Define and develop strategic sales planning related to Managed Services (MS) and CEM.
- Establish Business Development procedures in relation to sales to shift from traditional sales (reactive) to consultative sales (proactive) approach.
- · Develop business case modelling using capital budgeting techniques.
- Collect and analyze competitors' information and participate in developing and executing competition strategy.
- Support sales teams in representative offices in building relationships with telecom operators and manage negotiations of sales contracts.
- Organize and train Huawei Service Solution Sales staff in the region.
- Engage with customer through a suitable professional services solution & CEM to achieve customer's business objectives.
- Works with the marketing department to understand and identify Huawei market space that best suit the operators' business outcome and communicate corresponding marketing messages

During Mr. Yasser employment, we were pleased with his performance and ability to perform the assigned tasks to our satisfaction. We would recommend Mr. Yasser to any prospective employer.





# **Huawei Technologies Experts – HQ China**







Jan 2012

# Nokia Siemens Networks – Regional BD

To whom it may concern

We the undersigned Nokia Siemens Networks Egypt Branch, hereby certify that Mr. Yasser Soliman has been employed since 1<sup>st</sup> of May 2001 in the position of Business Development Manager MEA, with continuity of employment in the same position until his resignation on the 28<sup>th</sup> of February 2011.

He has taken different roles within NSN employment period in MEA region, e.g. Core Solution Manager, Solutions Sales Manager (SSM) and finally he became the Regional Business Development manager.

Some of his major responsibilities:

- Providing turnkey sales & marketing, business development, customer services & operation management solutions for all major Carrier customers (Telecom) & Cross/Vertical non-telecom Market sectors such as Railway in the Middle East.
- Provides outside-in view to develop and find opportunities to enhance business performance.
- Building Value Based Marketing research project to create customer intimacy to win new business.
- Define & agree with each Key account/customer team (CT) his short and long term plan and follow up his execution plan (KPI, Actions, resources...etc.) to ensure that the CT has achieve his targets.
- Create few generic solutions in different technologies to be used in our first customer engagements and then tailor the solution upon customer needs.
- Coordinating with other business development managers within the region in devising the marketing plan to drive allocated revenue targets.
- Researching and evaluating technical logistics as well as associated financial feasibility for projects, responding to RFQs / RFPs, drafting tender / sales bids.
- Pre-qualifying tender submittals and negotiating contractual details.

Nokla Siemens Networks

> Nokia Siemens Networks Oy, a limited liability company incorporated and existing under the laws of Finland (business identity code 2058430-6). having its registered address at Karaportti 3, FI-02610 Espoo, Finland ("Nokia Siemens Networks"), represented by Sirpa-Helena Sormunen and Ilkka Salo, who are duly authorized signatories of Nokia Siemens Networks, hereby appoints Yasser Ahmed Mahmoud Soliman as its attorney with full power and authority to act on behalf of Nokia Siemens Networks in any and all matters arising in connection with or in relation to all documents on behalf of the company regarding the registration contract for Finmeccanica portal and offer as well as NDA related to SELEX Communications Libyan Railroad RFQ "GSM-R/SDH/ROCS including, without limitation, preparing, signing and executing any documents, agreements or schedules thereto and to do and perform each and every act and thing whatsoever requisite, necessary and proper to be done in the performance of the above to all intents and purposes as it might or could do if it were acting for itself, hereby ratifying and confirming all that its said attorneys shall lawfully do or cause to be done by virtue of this document unless revoked by Nokia Siemens Networks by written instrument.

Nokia Siemens Networks

During Mr. Yasser employment, we were pleased with his performance and ability to perform the assigned tasks to our satisfaction. His distinguished character, acquired technical know-how and ability to follow up on tasks have made Mr. Yasser effective in fulfilling his responsibilities.

### **Alcatel**

Mr. Yasser Soliman

employed by ALCATEL – Egypt, came to Jordan on 10<sup>th</sup> Mar, 2001. His mission was to upgrade the Software from R21 to R24 release at the existing exchanges (ASH2, Sweileh, Tla' El Ali, Irbid, Zarqa).

During his stay from 10/3 to 22/4/2001, Yasser worked efficiently and made big efforts (day and night), to accomplish his job three weeks earlier than forecasted where there was no outage.

His work and behavior were well appreciated from both Jordan Telecom. and ALCATEL.

S. Mordeniz Resident Manager

Smord



O.REF: 319/01/HM

Cairo, May 7th,2001

#### TO WHOM IT MAY CONCERN

This is to certify that Mr. Yasser Soliman has joined Alcatel Egypt, as a team leader switching engineer from July 1996 to April 30<sup>th</sup>,2001.

During this period he was in charge of the following responsibilities:

- Installation, maintenance and operation of Alcatel 1000 E10 digital switches.
- Responsible of Alcatel Training Center and training activities for customer and local staff.

Lannion, 20th of April 1999

DOOKI LE CAIRE EGYPT

N/Réf. IFA/QUAL/JKY/99036.ast

Objet/Subject: Qualification Sheet and Certificate

Dear Mister Soliman,

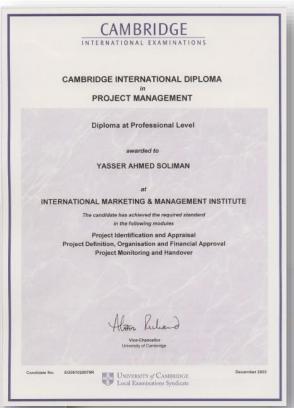
It is with great pleasure that we are able to announce that you are qualified to conduct a training course within the framework of Alcatel university and we have the honor of enclosing your certificate of Qualification.

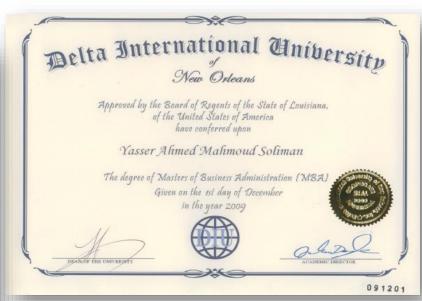
# MBA, PM Diploma, ITILv3

(CITIL

@ APM GROUP

OGC







### **CERTIFICATE OF ATTENDANCE**

Awarded to

Yasser Ahmed Soliman

For attending the classroom course

ITIL v3 Service Design Lifecycle



15th June 2011

Education Team

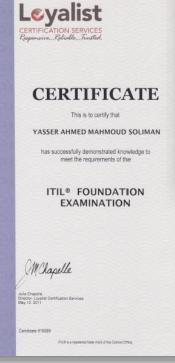
Trpreneurs Authorization





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### **Finance: Investment Decision & Valuation**

Time Value of Money, Risk & Return, Alternative Valuation Methods



# **Smart Cities & Business Process Improvement**



# Modelling Risk, Customer Analytics



# Nokia Installation, Commissioning, Integration

### DIPLOMA

### YASSER SOLIMAN

has participated in

Network Subsystem Call Control Course (NSSCC)

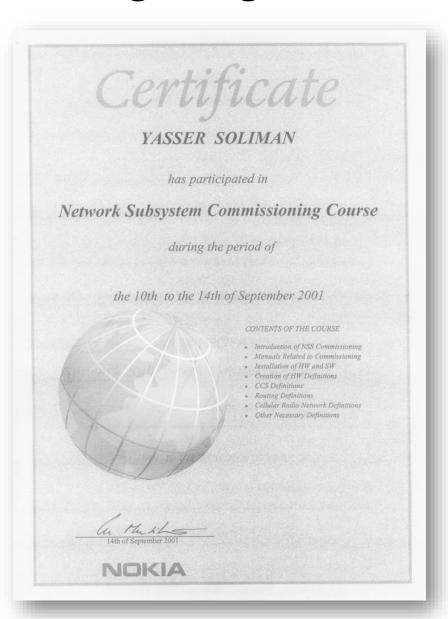
during the period of

14th of October to 18th of October 2002

#### CONTENTS OF THE COURSE

- \* Call Control Test \* Introduction to Call Control \* Call Control Software
- \* Message Monitoring (pr)
- \* Messages in Call Setup
- \* Cause Codes \* Call Control Analysis \* Call Control Zoom
- \* call control processes in charging and statistics \* Troubleshooting Guide

NOKIA



# HP-UX, Cisco, PM







**Smallpeice Enterprises Ltd** 



# Awards This Certificate To

Yasser Soliman

In Recognition of Successful Completion of the

PROJECT MANAGEMENT

2 Day Course

Date of Completion

23rd October 2002

Managing Director



M Autodesk

